



Financial Advisers Factsheet

67% of financial advisers do not ask their clients if they handle different currencies during their KYC/reviews, which means there could be a large referral opportunity for you, and a chance for your clients to save money with TorFX.

Did you know...

PROPERTY ABROAD

- Only **4%** don't know anyone who have property abroad
- **46%** know 1-5 people
- **24%** know 6-10 people
- **26%** know 11+ people

96% of advisers know people who own property abroad

EXPATS/FAMILY ABROAD

- **11%** don't know any expats or have any family abroad
- **49%** know 1-5 people
- **18%** know 6-10 people
- **22%** know 11+ people

89% of advisers know people who are expats or who have family abroad

BUSINESS OWNERS/FINANCIAL CONTROLLERS

- **4%** don't know anyone that owns a business/is the financial controller of a business
- **20.5%** know 1-5 people
- **20.5%** know 6-10 people
- **55%** know 11+ people

96% of advisers know people who are business owners/financial controllers

DO YOU WORK WITH ANY OTHER PROFESSIONALS TO SUPPORT YOUR LINE OF WORK?

92%
work with accountants

75%
work with solicitors

Source: IFA Magazine Survey Results, 2022, 249 respondents

If you'd like to learn more about a TorFX Referral Account (transfers are minimum £100, no maximum) give us a call on **01736 335740** or email **partners@torfx.com**



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